July 1: Important changes to Canada's Anti-Spam Law

July 1, 2017, is not just Canada's 150th birthday. It is also the day when important changes to Canada's anti-spam law ("CASL") come into force.

CASL is one of the strictest anti-spam laws in the world. It applies to:

- Nearly all emails, texts, and other forms of electronic communication, when they are used for business purposes. ("commercial electronic messages" or "CEMs").
- Computer programs.

Two important changes to CASL come into force on July 1:

- The three year transitional implied consent period for sending CEMs to customers ends.
- Express consent will be needed to install or update computer programs.

A third scheduled change, the coming into force of provisions granting a private cause of action for breaches of CASL, has been suspended pending a review of CASL by a Parliamentary committee.

This note summarizes these changes.

Implied consent to send a CEM – existing business relationship

Current rule

 Businesses have implied consent to send CEMs to their customers, until July 1, 2017, unless the customer unsubscribes.

New rule – as of July 1

- Businesses have implied consent to send CEMs to their customers for:
 - Two years after the last sale
 - Six months after an inquiry
- Businesses must stop sending CEMs to customers who unsubscribe.
- Businesses need express consent to send CEMs to customers once this implied consent expires (unless another type of implied consent exists).
- Businesses can still contact these customers by telephone or regular mail.

CASL Changes 2

What you should do

 Make sure that systems used to track implied consents recognize this change in the duration of implied consent.

- Make sure that staff who send CEMs know about these changes.
- Try to get express consent from customers before implied consents expire (an email asking for consent to send CEMs is itself a CEM).

Implied consent to update or upgrade a computer program

Current rule

 Software providers have implied consent to update or upgrade computer programs that were installed before CASL came into force.

New rule - as of July 1

- Express consent is required to update or upgrade any computer program.
- The requirements for obtaining consent are somewhat less for updates or upgrades in certain circumstances.

What you should do

 Make sure that express consent has been obtained for updates and upgrades before the update or upgrade can be installed.

Private right of action

Current rule

• Only the CRTC enforces most of CASL's provisions.

New rule – now suspended!

- At the last moment, the federal government suspended the coming into force of provisions making a private private right of action available for breaches of CASL's provisions on CEMs and computer programs, as well as Federal privacy legislation (PIPEDA), and *Competition Act* provisions dealing with misleading representations in electronic messages (s. 74.011).
- This delay comes after lobbying from businesses.
- The government is asking a Parliamentary committee to review these provisions as part of its scheduled review of CASL.

CASL Changes 3

What you should do

• Use this delay to ensure your business is compliant with CASL, PIPEDA, and the *Competition Act*.

- Review procedures and systems for sending CEMs to ensure they are compliant.
- Re-educate staff on the importance of complying with CASL, PIPEDA, and the *Competition Act*.

How we can help

- We can help you to review and update your existing compliance programs.
- We can help you to investigate and address any non-compliance internally.
- We can defend you in CRTC investigations and proceedings.

More information on CASL

Contact us

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